

CAREER FACT SHEET

Pharmacy Sales Assistants

Snapshot

Pharmacy Sales Assistants sell pharmaceutical goods, toiletries and related goods in retail pharmacies.

How many are employed in this occupation?	35,200
What are the average weekly earnings for full time workers?	\$919
How does unemployment compare with other occupations?	Below Average
What are the job prospects for this occupation?	Low
What will be the likely future employment growth for the next five years?	Moderate Growth

Main employing industries

Retail Trade

Tasks

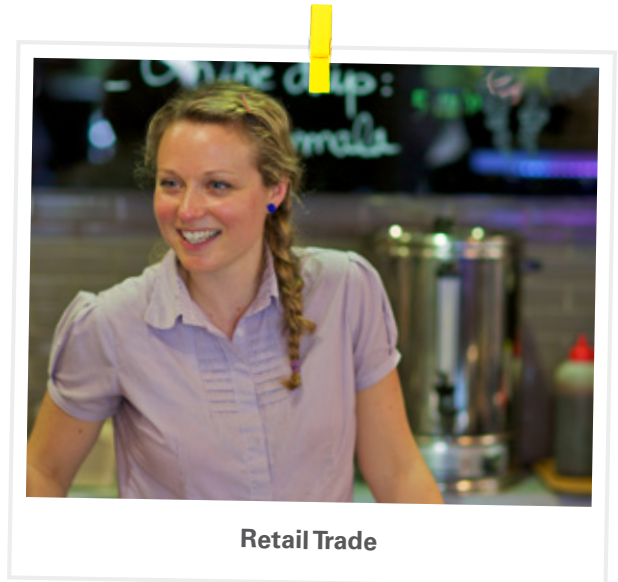
This occupation may include associated occupations with varying tasks.

- accepting prescriptions for filling by retail pharmacists
- determining customer requirements and advising customers on the selection, price and usage of non-prescription medicines
- advising customers on the correct application and storage of medicines
- selling goods such as non-prescription drugs, first aid supplies, toiletries and cosmetics
- accepting payment for goods and services by a variety of payment methods and preparing sales invoices
- promoting goods and services that are for sale
- assisting with the ongoing management of stock such as product inventories and participating in stocktakes
- stacking and displaying goods for sale, and wrapping and packing goods sold

INDUSTRY OVERVIEW

Retail Trade

If you're interested in selling products to customers, displaying goods for sale, or working in Retail operations then the Retail Trade industry could be the place for you to kick-start your career journey. The Retail industry is huge and covers a diverse range of products including groceries, personal-care items, white goods, apparel and motor vehicles. These goods are purchased from domestic or overseas manufacturers and wholesalers to be onsold (retailed) to local customers. There is more to the Retail trade than just selling products. A career in this industry could involve work in administration, customer service, employee relations, finance, inventory, loss prevention, merchandising or marketing. The supermarket and grocery category is the largest retail employer in Australia, followed by the pharmaceutical sector, so you could find your career starts right where you already do your own shopping! The increased popularity of buying and selling products and services over the internet has led to a growth in online retailing or electronic commerce (e-commerce) businesses, creating new job opportunities in what is a very exciting segment of the industry.



Possible job pathways

- Advertising and Sales Managers
- Bakers and Pastrycooks
- Checkout Operators and Office Cashiers
- Florists
- Models and Sales Demonstrators
- Pharmacy Sales Assistants
- Retail and Wool Buyers
- Retail Managers
- Retail Supervisors
- Sales Assistants (General)
- Sales Representatives
- Service Station Attendants
- Shelf Fillers
- Storepersons
- Street Vendors and Related Salespersons
- Technical Sales Representatives
- Telemarketers
- Visual Merchandisers

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