

# CAREER FACT SHEET

## Financial Dealers

### Snapshot

Financial Dealers conduct financial market transactions on behalf of clients.

How many are employed in this occupation?	14,100
What are the average weekly earnings for full time workers?	\$2,682
How does unemployment compare with other occupations?	Average
What are the job prospects for this occupation?	Low
What will be the likely future employment growth for the next five years?	Relatively Steady

### Main employing industries

Financial and Insurance Services

### Tasks

This occupation may include associated occupations with varying tasks.

- obtaining information on securities, market conditions, government regulations and financial circumstances of clients
- interpreting data from securities reports, financial periodicals and stock-quotation viewer screens
- analysing financial markets and financial market products
- providing information and offering advice on financial market matters, market conditions and the history and prospects of corporations
- executing buy and sell orders in the market place on behalf of clients
- relaying trade information to clients such as the number of contracts bought and sold and the price
- monitoring futures prices and market changes, and bidding for commodity futures contracts
- recording and transmitting buy and sell orders
- calculating and recording costs of transactions

# INDUSTRY OVERVIEW

## Financial and Insurance Services

If you think you would like to organise, analyse and check the accuracy of financial information, or to offer advice on insurance or financial products, then you should consider a career working in Financial and Insurance Services. Qualifying for a role in this sector could see you in charge of preparing budgets, financial statements, tax returns, audits and reports, managing the payroll of a large company, maintaining customer databases, ensuring procedures comply with government regulations, or participating in the development of business plans. Other roles in the Financial and Insurance Services sector focus on customer service and on matching products to clients' needs. While work in Financial and Insurance Services usually takes place in an office environment, some people are able to do part of their work at home, due to the growth of remote technological capabilities.

The career possibilities in finance and insurance are very broad, with plenty of scope for work across a variety of businesses. Let's face it, most companies need financial services of some kind! And due to shifting global financial conditions, this industry is undergoing rapid changes, making it a very exciting time to get involved.

### Possible job pathways

- Accountants
- Accounting Clerks
- Auditors and Company Secretaries
- Bank Workers
- Bookkeepers
- Credit and Loans Officers
- Economists
- Finance Managers
- Financial Brokers
- Financial Dealers
- Financial Investment Advisers and Managers
- Insurance Agents
- Insurance Investigators and Loss Adjusters
- Actuaries, Mathematicians and Statisticians
- Insurance Money Market Statistical Clerks



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